

Order Periods and Terms of Payments for Retailers

The LotusRomeo collection for the upcoming season is presented in September of any given year.

Terms of payment:

Deadline of paying the deposit is 5 days after placing an order.

The deadline of paying the remaining amount of the proforma invoice of the ordered products is before the dispatch date. The amount of the proforma invoice has to arrive to our bank account the latest on the dispatch date in order to have the items shipped on the given date, or we have to receive The SWIFT certification issued by the bank of the transfer (not the one which can be printed out from the bank program) is to be sent to us via email until 10:00 a.m. on the day before the dispatch date. Receiving an order, we inform our customer about the exact date of dispatch via email within 72 hours.

General Terms of payment:

In the First year of the Partnership:

In the first year of the partnership all orders must be paid 100% in advance. We only start the production when the full amount of the proforma invoice arrives to our bank account.

Payment Discount:

In case of paying the total amount of the proforma invoice, in 3 days after placing the order, then 2% discount is given from the full amount. This possibility is given in the case of a first order as well.

General Terms of placing orders:

We only accept orders from trade partners. Direct end-customer orders are not accepted. All trade partners have to place their orders at our online order system, which is a webshop with all kind of available colour variations. Retailers have to register first and after we accept their registration they can see the prices and able to place orders. It is very easy to order from LotusRomeo, as we give all available colours, what they can choose by clicking on the wished colours, sizes, and amount. Also tailor-made option is available. Easy and fast way of placing orders.

Order periods:

Custom-made / Tailor made jacket orders:

Deadline of placing orders: **Thursday 12:00 every week.**

Retailers can send the orders continuously, but orders received after Thursday 12:00 will automatically go to the following week's orders.

Reason: Scheduled time for modelling

Delivery time: 2-4 weeks, depending on the ordered amount.

Jackets for stock, blouses and casual wear:

Production of the items start on **the 5th of every month.** Orders, which come in by then, will be put into production. Delivery will be at the end of the given month.

Any order which comes in, after the 5th of the month, will go automatically to next month order.

Reason: production one-by-one is submarginal. we cannot keep the prices, only if we make more items at a time.

Production system of LotusRomeo:

We work in Just-in-Time system, which means that we do not sell products from our stock. We always produce after customer orders. With this system we can guarantee the hundreds of variations in colour-combinations, and also our partners do not need to keep large stock.

Normal orders:

For normal orders we have monthly order system, which is available from 10-15 pieces from each ordered product.

Custom-made orders:

This service has been figured out for special customer wishes, and only valid for jackets and tailcoats. Retailers can order even 1 piece of jacket or tailcoat in that colour-combination what their clients would like.

Tailor-made orders:

This service is only available for those retailers who keep stock from LotusRomeo products, and customers can try the different sizes of LotusRomeo. We offer adjustments for sleeve and jacket lengths. We only accept those tailor-made orders where the adjustment is given after LotusRomeo sizes. In this case the „tailor-made” price is valid from pricelist. Tailor-made option is only valid for jackets and tailcoats.